



◀ CERB NEWS ▶

State investments in Thurston, Benton and Grays Harbor counties will retain existing jobs and boost new job creation supporting business development, plus future business growth through an economic feasibility plan, as a result of actions taken at the January 19, 2006 meeting of the Washington State Community Economic Revitalization Board (CERB).

Port of Olympia

In Thurston County, the Port of Olympia received conditional approval for a \$1,000,000 loan to the Port of Olympia for water, sewer, stormwater and road improvements to support expansion of the Cardinal Coated Glass (CG) facility in the Port of Olympia New Market Industrial Campus located in Tumwater. The release of CERB funds is contingent upon completing specific pre-contract requirements, such as finalizing other funding sources and obtaining necessary permits.

Cardinal Coated Glass estimates 13 full-time existing jobs will be retained and 42 new full-time jobs created as a result of expanded operations. The expansion supported by the CERB investment in public infrastructure costs is the company's second expansion at the Port's NewMarket Industrial Campus.



"CERB funding will help provide the needed infrastructure to assist this vibrant manufacturing company in building for the future. The Port is pleased to support this expansion and continued economic development of Thurston County," said Port Commissioner Bob VanSchoorl.



Cardinal's new Tumwater facility is positioned to serve the future needs of the flat screen projection television market. Cardinal will produce flat panel glass and small, very high quality mirrors for television manufacturers. Current opportunities in the flat panel and high quality coated glass market are closing quickly due to new Chinese manufacturers coming on line. Cardinal's expansion is essential to stay competitive for the next decade. The \$8.8 million Cardinal expansion includes approximately 152,000 square feet of manufacturing, warehousing and office space.

CERB funds are matched with \$303,679 from other sources to complete public infrastructure costs.

City of Kennewick

In Benton County, the City of Kennewick received conditional approval for a \$50,000 grant to conduct a feasibility/reuse study of the Welch's juice processing plant in Kennewick. The study will explore possibilities and options to keep the facility open and running. The plant is slated for closure February 1, 2006. The feasibility/reuse study will be used to design a business model that has potential for replacing the 165 well paying jobs that will be lost when the plant closes. The release of CERB funds is contingent upon completing specific pre-contract requirements, such as finalizing other project fund sources.



The City of Kennewick and the Tri-City Industrial Development Council (TRIDEC) have asked Welch's to keep the plant intact as a fully equipped packaging facility for 12 months so it can be marketed as such to a prospective buyer. CERB funds are conditioned upon Welch's approval of the City's request.



"This funding is critically important for the City of Kennewick. We are doing everything possible to retain these manufacturing jobs for the community and I can't thank CERB enough for this action," said Bob Hammond, City Manager.

Welch's decision to move the Kennewick processing plant's production to its two larger production facilities in Michigan and Pennsylvania was based on an internal study by Welch's that showed it would be cheaper to move production to larger production facilities. The Kennewick plant is the smallest Welch's manufacturing facility and volume there did not make it cost effective. Welch's Grandview facility, employing 50, will continue to operate to handle the crop and extract juice, which will be shipped to Michigan and Pennsylvania after February 1, 2006.

CERB funds are matched with \$25,000 from local sources to fund the feasibility study.

Grays Harbor Public Development Authority

In Grays Harbor County, Grays Harbor Public Development Authority received conditional approval for a \$50,000 grant to conduct feasibility planning for the purpose of developing a business attraction program for the Satsop Development Park. The release of CERB funds is contingent upon completing specific pre-contract requirements, such as finalizing other project fund sources.



*Satsop Development Park
The twin Satsop towers dominate the landscape in the
Satsop River valley.*

The Satsop Park is a 1,711-acre mixed-use business park located on the site of an unfinished nuclear power plant complex in Elma, Washington. Currently, 440 acres are fully developed. The overall scope of the proposed feasibility project contains four tasks. CERB funds will be utilized for Task 2 (target industry analysis) and Task 4 (marketing strategy). Overall, the business attraction program will create a methodology for the Satsop Development Park to set itself apart from the competition with distinct advantages and capitalize on targeted business attraction opportunities.

The Satsop Development Park was created in 1999 by Grays Harbor County charter and is owned and managed by the Grays Harbor PDA. Since 1999, work has ensued to prepare the Park to accommodate business developments, of which there are over two dozen businesses operating there today that have created 400 new jobs, none of which existed prior to the Park's formation. The proposed feasibility project will take the Satsop Park to the next phase of development, which is to begin strategic planning, concurrent with a comprehensive master planning process, to attract new development to the Park.

"We are grateful for the support of the CERB Board for this important project. The Park is poised to be an engine for growth in Southwest Washington, and this project will focus our energies on those industries that hold the greatest promise for our area. We have the land, the infrastructure and the workforce to direct growth to an existing, previously developed site that is unique in its ability to handle large industries. We appreciate our ongoing partnership with the State to grow our regional economy," said Tami Garrow, CEO for the Satsop Development Park.

CERB funds are matched with \$73,500 from local sources to fund the feasibility study.

UPDATE—Job Development Fund Program

The Job Development Fund Program (JDFP) approved by the 2005 Legislature with the signing of ESHB 1903 into law, is a new program within CERB. ESHB 1903 authorizes up to \$50 million for public infrastructure supporting business development and job creation. Projects are slated for approval by the Legislature in 2007. The bill requires a 67% match to the JDFP grant request for public facilities.

December 1, 2005—CERB issued a statewide solicitation for pre-applications.

January 6, 2006—Pre-applications due to CERB. Pre-applications provide an early look at potential applications that may be submitted in April and an opportunity for staff to provide technical assistance and guidance. CERB received 154 pre-applications requesting over \$424 million from JDFP, matched by over \$1.2 billion for the public infrastructure project, leveraging an estimated \$7 billion in private capital investments.

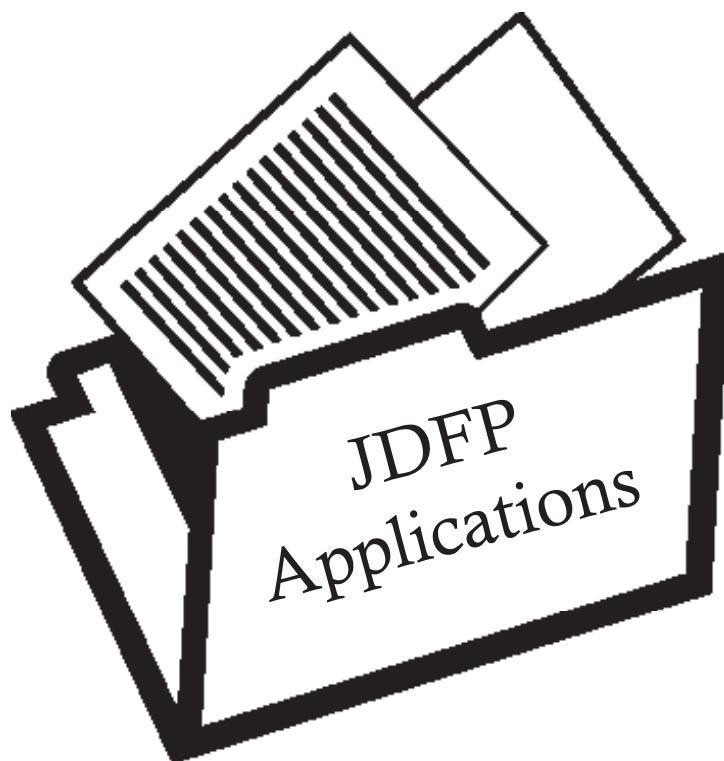
April 3, 2006—Final applications due.

CERB will evaluate and prioritize projects at either the May 18, 2006 or July 20, 2006 meetings.

April 2007—Legislature approves projects

July 2007—Funding appropriated for selected projects

September 2007—Funding available to execute JDFP contracts



CERB Board Members and Staff January 2006

Membership Update

CERB welcomes new board member, Julie Tappero, Owner, West Sound Workforce. Ms. Tappero, appointed in January 2006, by Governor Christine Gregoire, fills the "Small Business Representative" position.

Ms. Tappero replaces Leroy Williams, who served as the "Small Business Representative" from 1997-2006. CERB extends a hearty appreciation to Mr. Williams's nine years of outstanding dedication and service to CERB.

Upcoming CERB Meetings

March 16, 2006

May 18, 2006
(Applications due April 3, 2006)

July 20, 2006
(Applications due June 5, 2006)

GOVERNOR APPOINTED

Tom Trulove, Board Chair
Cheney, Washington
Public Sector Economist

Jeffrey Matson, Vice Chair
Sunnyside, Washington
Port Official

George Raiter
Kelso, Washington
County Official

Vicki Gordon
Pasco, Washington
Small Business Representative

Dennis Townsend
Eatonville, Washington
Small Business Representative

Drew Hansen
Bainbridge Island, Washington
Public Representative

Julie L. Anderson
Tacoma, Washington
City of Official

Peter Han
Redmond, Washington
Large Business Representative

Marty Gardner
Kennewick, Washington
Large Business Representative

Julie Tappero
Gig Harbor, Washington
Small Business Representative

Miland Walling
Bickleton, Washington
Small Business Representative

Vacant
Federally Recognized Indian
Tribe Representative

PUBLIC REPRESENTATIVES

Senator Tracey Eide
Senate Majority Caucus

Senator Mike Hewitt
Senate Minority Caucus

Representative John McCoy
House Majority Caucus

Representative Dan Newhouse
House Minority Caucus

AGENCY REPRESENTATIVES

Elizabeth Robbins
Dept. of Transportation

Gary Kamimura
Employment Security Dept.

Victor Vasquez
Community Trade & Econ. Dev.

Skeets Johnson
Dept. of Revenue

CERB/CEAC

Kate Engle Rothschild
CERB Program Manager

Janea Eddy
CERB Program Assistant

Dara Fredericksen
CEAC Managing Director

Matt Ojennus
JDFFP Program Coordinator

Jerri Smith
JDFFP Program Assistant

PROJECT DEVELOPMENT SERVICES

Dick Larman, Managing Director
Project Development Staff:

Brent Bahrenburg

Terry Lawhead

Bob Sandoval

Lynn Longan

CERB is a state economic development resource strategically focused to help business and industry create and retain jobs in partnership with local communities.

CERB provides financing for construction of public facilities that support private sector development and increased employment opportunities.

Management support is provided by Community, Trade & Economic Development, Washington's lead agency charged with enhancing and promoting sustainable economic vitality throughout the state.

Communities with potential projects are encouraged to contact CERB staff at 360.725.4058 or by email to KateR@ceted.wa.gov

